



P.O. Box 51706
CY-3508, Limassol



Tel. : +357 25 553 000



www.remédica.eu



Medical Representative

Role

Reporting directly to the Local Sales Manager, the Medical Representative will be promoting Remedica's products to Doctors and Pharmacists with the objective to increase product awareness, answer queries, provide advice and introduce new products.

Duties and Responsibilities

- Visit doctors, dentists and other health professionals to promote (scientifically update) products assigned to him/her according to schedule
- Develops relationships of trust with health professionals
- Keeps track of product sample for doctors, dentists and other healthcare professionals
- Provides a daily report as regards schedule, activities and/or other issues related to his/her duties work done
- Collects information, data and other material about competitors, conferences and other events of interest for Remedica, including relevant laws / regulations
- Keeps a record with data of doctors, dentists and other health professionals
- Actively participates in scientific conferences related to the health sector

Qualifications for the job:

- Medical Representative Diploma or Bachelor's degree in Pharmacy, Biology, Chemistry or related field

Experience:

- Proven experience in the health sector (preferably in a pharmaceutical company) for a minimum of 3 years and ideally as a Medical Representative
- Registered to the Registry of Medical Representatives of the Cyprus Medical Representatives Registration Council, operating under the auspices of the Ministry of Health

Required Skills

- Excellent level of knowledge of the Greek and the English language
- Strong negotiation skills
- Excellent organizational skills
- Effective communication skills
- Exceptional customer service skills
- Persuasive and resilient

An attractive remuneration package depending on qualifications that includes 13th and 14th salary, Provident Fund, medical cover etc. is offered. Interested candidates should apply online through Remedica's website www.remédica.eu