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www.remedica.eu



Medical Representative

Role

The Medical Representative will be promoting Remedica's products to doctors utilising strategies to increase product awareness, provide scientific information and introduce new products in the market.

Duties and Responsibilities

- Establishing and nourishing partnerships with doctors, focusing on the provision of scientific support and readily offering solutions to accommodate their needs
- Demonstrating/promoting Remedica's products to doctors Maintaining detailed records, documenting customer calls and business-related metrics
- Providing detailed reports as/when requested
- Conducting market and product exploration to develop an in-depth understanding of Remedica's and competitors' products
- Providing support in product launches and participating in relevant scientific and promotional events

Qualifications for the job:

- Medical Representative Diploma or Bachelor's degree in Pharmacy, Biology, Chemistry or related field

Experience:

- Proven experience in the health sector (preferably in pharmaceutical companies) for a minimum of 3 years and ideally as a Medical Representative
- Registered as a Medical Representative of the "Cyprus Medical Representatives Registration Council", operating under the auspices of the Ministry of Health

Required Skills

- Excellent communication skills
- Exceptional customer service skills
- Strong negotiation skills
- Effective organizational skills
- Persuasion and resilience
- Good level of knowledge of the English language

An attractive remuneration package depending on qualifications that includes 13th and 14th salary, highly competitive performance-based bonus Provident Fund, medical cover etc. is offered. Interested candidates should apply online through Remedica's website www.remedica.eu